



THE ROAD RUNNER*

May 2011

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Official Publication of

TEXAS HARDWARE BOOSTERS CLUB

“BOOSTING THE HARDWARE INDUSTRY SINCE 1935”

HEADQUARTERS

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*Name registered in U.S. Patent Office



THBC/TWHA CONVENTION

Sheraton Hotel, Arlington, Texas

June 9 - 12, 2011

Officers

Bill Underhill President

John Hennen, 1st Vice President

Mike Rickett, 2nd Vice President

Gene Smithwick, Sec./Treas.

Executive Committee

Scott Raffell, Chairman

Brian Wolfe

Tom Bollenbacher

Shawn Becker

Advisory Board

Vic Stephens, Chairman

David Osment

Bob McKinney

Mark Lucy

Convention Committees

Thursday Night

Gene Smithwick

Johnny Swope

Vic Stephens

Friday Night

Scott Rasffell

Brian Wolfe

Saturday Night

David Osment

Golf

Gene Smithwick

Tabletop Conference

John Hennen

Bob McKinney

Sgt. At Arms

Mark Lucy

Hospitality

Shawn Becker

Tom Bollenbacher

Take me out to the Ballpark

Well it is time for the TWHA/THBC convention again this is going to be a great year with lots of fun and exciting things to do. We will start on Thursday night with our traditional Texas T-Bone cookout. Friday morning you can either chase the little white ball or take a tour of the Cowboy stadium both will be a lot of fun. We will close out Friday night with dinner at the Ballpark, home of the Texas Rangers and 2010 American League Champs. We will be drawing for autographed baseballs from Nolan Ryan. Saturday will be a busy day starting with breakfast for everyone and then move on to our table top conference and then our TWHA/THBA meetings. We will also have lunch on Saturday for everyone. We will close out the evening with a change to the schedule. We will be having dinner and our traditional awards ceremony at the Sheraton Hotel. I look forward to seeing you soon.

Bill Underhill

President THBC 2011



TEXAS WHOLESALE HARDWARE ASSOCIATION

2009 - 2010 Officers

"Serving the Hardware Industry For Three Century's"

CHAIRMAN

Jimmy Hoerster, Buttery Company

PRESIDENT

Mickey Schulte, Handy Hardware

1st VICE PRESIDENT

Billy Stapleton, HDW Inc.

SECRETARY/TREASURER

Chuck Short, Blish Mize

ADVANCE REGISTRATION WHOLESALERS

BLISH MIZE

Chuck & Kela Short, Wayne & Sonya Lueckenhoff

BECKNELL WHOLESALERS

Ron & Donna Chandler, Pat Heath, James & Jane Gibson, Matt & Tiffany Chandler, Emily Chandler

BUTTERY HARDWARE

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Richard & Lori Cole

H.D.W., INC

James Coghlan, Michelle Libertone, Billy Stapleton

HANDY HARDWARE WHOLESALERS, INC

Mickey & Jennifer Schulte, John & Cathie Newell, Laura & David Roquermore

Dear Friends,

Can you believe it is June again? Where has the past year gone! It is time to once again meet with industry friends and enjoy the annual convention of our 116 year old association. What a great convention this will be. This year's meeting in beautiful Arlington, Texas will be exciting with lots of fun and exciting things to do for everyone.

Things will kick – off with a Texas Cook out on Thursday night at the Riverside Golf Club. The boosters cooking team always cooks a great steak. They are very careful in the preparation of these as they know they are feeding the folks who sign future purchase orders!

Friday will be the Texas Hardware Open Golf Tournament at the Riverside Golf Club I am told it is a great course and is located only four miles from the hotel. This year's your golf outing will include breakfast and lunch at the Riverside Golf Club.

Saturday, morning we will start the day with breakfast for everyone followed by our table top conference wholesalers don't forget to bring your orders the boosters need your support. We will then gather for the TWHA and THBA meetings. We will close out Saturday night with dinner and awards at the Sheraton Hotel.

This will be a convention that will be remembered for years to come.

See you there!

Mickey Schulte, President: TWHA



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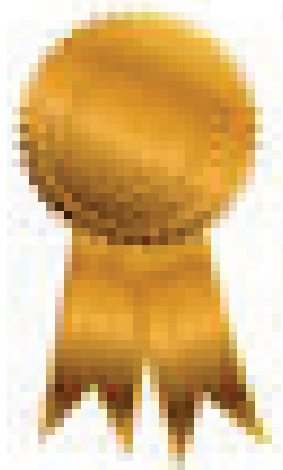


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Apex Tool



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Star Tex Chemical
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TEXAS WHOLESALE HARDWARE ASSOCIATION 1

Ballybunion Court • Amarillo, TX 79124
Member Firms & Buyers Responsibilities

Blish·Mize

D E L I V E R I N G M O R E

223 South 5th Street

Atchison, KS 66002

Phone: 800-995-0525 • Fax: 913-367-2689

Chuck Short chuck.short@blishmize.com • Steve Downs Sr. VP Purchasing

Wayne Luekenhoff - Merchandise Manage

Mark Mikkelson - Paint and Building Materials

Mark Jackson - Tools and Plumbing

Aaron Walden - Paint and paint sundries

Steve Kagin - Lawn & Garden, Automotive HVAC Farm/Ranch



P. O. Box 2008 * 504 E. 44th St.

Lubbock, TX 79408

Phone: 806-747-3201 • Gene Becknell • Ron Chandler • Don Walker • Fax: 806-744-9424

Buyers: Ron Chandler - Farm Equipment, Tillage Tools,

Pat Heath - Fasteners, Plumbing, Chemicals.

James Gibson - Hardware, Hand Tools, Lawn & Garden

DonWalke - Hydraulics, Drive Line Comp, Trailer & Shop Equipment.



201 West Main

Llano, TX 78643

Phone: 325-247-4141 • John Buttery • William. Buttery • Fax: 325-247-3090

Buyers: Clinton Lang - Heavy Goods (Fencing, etc.), Electrical.

Jimmy Hoerster - Lawn & Garden, Housewares, Sporting Goods, Fasteners, Paint & Paint Sundries.

Gerald Tuckness - Tools, Plumbing.



210 McBride Lane
Corpus Christi, TX 78469-9153
Phone: 361-289-0200 • George Finley • John Grey • Fax: 361-289-0302

Buyer: John Grey -Power & Hand Tools, Farm & Ranch, Paint & Sundries, L & G Electrical, Plumbing



8300 Tewanin Drive
Houston, TX 77061
E-Mail Address: SCASHI@Handyhardware.com
Phone: 713-644-1495 • Tina Kirby-President • Ken Harvey-V.P Sales • Fax: 713-644-3167

Mickey Schulte V.P. Purchasing & Marketing

John Newell- Senior Product Manager, Cathy Fulford- Replenishment Specialist- Gen. Hardware, Paint & Sun.
Jonathan Patterson-Product Manager, Randy Wade- Replenishment Specialist- Fasteners, Hand & Power Tools, Household

Phillip Tews- Product Manager, Laura Roquermore-Replenishment Specialist- Plumbing & Electrical
Jonathan Vacek, Product Manager- Commodity Hardware & Automotive , Seasonal, Appliances, Office Supplies
Mike Spedale, Product Manager- Automotive, L & G, Outdoor Products



P. O. Box 3945 * 6900 Woolworth Road
Shreveport, LA 71133-3945
E-Mail Address: sales@hdwinc.com
Phone: 318-682-8000 • Kenny Beauvais, President • Bill Millerd, Chief Operating Officer • Fax: 318-686-8550

Buyers: Billy Stapleton- Sr. Merchandising Mgr - Hardware, Lawn Garden & Automotive
Michelle Libertore - Plumbing & Electrical
Gary Kirk - Paint & Sundries, Hand & Power Tools, House Wares



TEXAS HARDWARE BOOSTER CLUB - ROSTER

Active Members

| Joined | 2011 | Name | Company | Address | City | ST | Zip | Bus. Phone |
|--------|------|------------------|-------------------------|------------------------|-------------|----|-------|--------------|
| 2008 | x | Becker, Shawn | Startex Chemical Co. | P.O. Box 3087 | Conroe | TX | 77305 | 800/292/3336 |
| 2009 | x | Brown, Jack | Jack Brown Sales | 7112 Leameadow Dr. | Dallas | TX | 75248 | 214-679-4572 |
| 2010 | x | Randy Camarena | Rust - Oleum | 6700 Woodlands PK | Woodlands | TX | 77382 | 847-367-7700 |
| 1993 | x | Fox, Emmett | Regency Sales Co. | 102 Slippery Rock Ct. | Ovilla | TX | 75154 | 972/298-9501 |
| 1986 | x | Gatewood, Tom | Puddington-Gatewood | P.O. Box 718 | Edgewood | TX | 75117 | 903-896-1796 |
| 2002 | x | Hennen, John | Hennen & Assoc. | P. O. Box 1449 | Quinlan | TX | 75474 | 903-356-3775 |
| 1995 | x | Holley, Arthur | Startex Chemical Co. | P. O. Box 3087 | Conroe | TX | 77305 | 800/292/3336 |
| 2006 | x | Pat O'Neill | P.R.O.S. | 304 N. 7th | Ballinger | TX | 76821 | 806-441-0897 |
| | x | Goodier, Ron | Ron Goodier Company | P.O. Box 365 | Richmond | Tx | 77406 | 832-724-6083 |
| 2006 | x | Harding, Ben | P.R.O.S. | 805 Rimrock Rd. | Kerrville | Tx | 78028 | 830-792-2146 |
| 2006 | x | Haney, Bill | P.R.O.S. | 1543 S. 115 East Ave. | Tulsa | Ok | 74128 | 918-640-6293 |
| | x | Jackson, Joe | Team Associates | 20 N. Sampson | Houston | Tx | 77003 | 713-228-1524 |
| 2005 | x | Howe, Jim | Smithwick-Howe & Assoc. | 9211 Tepee Trail | Houston | Tx | 77064 | 832-237-8396 |
| 1987 | x | Lucy, Mark | Lucy & Assoc. | P. O. Box 19428 | Houston | TX | 77224 | 713/957-8800 |
| 1957 | x | McKie, Jimmie | The McKie Co. | 2201 Rock Creek Dr. | Kerrville | TX | 78028 | 830/896-0500 |
| | x | Piper, Joe | Pied Piper | 445 Garner Adell Rd. | Weatherford | Tx | 76088 | 940-682-4663 |
| | x | Redifield, Denny | | Mazel & Company | | | | |
| 2005 | x | Raffel, Scott | P.R.O.S. | P.O. Box 101353 | Ft. Worth | TX | 76185 | 817-732-1204 |
| 2008 | x | Segers, Darren | P.R.O.S. | 3811 Shipman Ln. | Spring | TX | 77388 | 281-924-6007 |
| 1998 | x | Siegel, Bryan | Total Marketing | 1110N. Post Oak-100 | Houston | TX | 77055 | |
| 1990 | x | Smithwick, Gene | Smithwick-Howe & Assoc. | 601 De La Cruz | Weatherford | TX | 76086 | 817/596-0093 |
| 1995 | x | Stephens, Victor | Regency Sales Co. | 21403 Fitz Lane | Magnolia | TX | 77335 | 713-248-0153 |
| 1994 | x | Swope, Johnny | J.C. Bernard & Assoc. | 2121 E. Broadway #C | Pearland | TX | 77581 | 281/997-2464 |
| 1998 | x | Underhill, Bill | Cooper Tools | 9201 Moss Farm | Dallas | TX | 75243 | 214/341-2835 |
| 1993 | x | Van Hoy, Scott | Regency Sales Co. | 407 W. Wheatland, #103 | Duncanville | TX | 75116 | 972/298-9501 |
| 1998 | x | Vincent, Vic | J.C. Bernard & Assoc. | 275 Bank St. | Southlake | TX | 76092 | 817/421-2700 |
| 2011 | x | Willey, Patrick | Belmont Enterprises | | | | | |

Honorary Members

| Year | Name | Address | City | ST | Zip | Bus. Phone |
|------|--------------------------------|-------------------------|-------------|----|-------|--------------|
| 1958 | Groves, Gene | 1303 Indian Autumn Trce | Houston | TX | 77062 | 281/286-7806 |
| 1940 | Holley, Clyde | 7214 Northaven Rd. | Dallas | TX | 75230 | 214/368-8367 |
| 1969 | Houx, John | P. O. Box 1237 | Van Alstyne | TX | 75495 | |
| 1971 | McCall, Bob | 222 Lakeview Dr. | Rockwall | TX | 75087 | 972/722-5843 |
| 1966 | Moore, Jim | 6630 Eastridge #132 | Dallas | TX | 75231 | 214/881-0439 |
| 1973 | Otto, Donald E. | 556 Landfall Lane | Conroe | TX | 77302 | 936/273-2059 |
| 2002 | x Van Hoy/Jim & Danette | 407 W. Wheatland, #103 | Duncanville | TX | 75137 | 972/298-9501 |
| 1948 | Zimmerman, Fred | 6327 Lakehurst | Dallas | TX | 75230 | 214/361-0208 |
| 1969 | Lawley, Bill/Diversified Sales | P. O. Box 40210 | Tuscaloosa | AL | 35404 | 205/750-8734 |



TEXAS HARDWARE BOOSTER CLUB - ROSTER

2008 Associate Members

| Joined | 2011 | Name | Company | Address | City | ST | ZIP | Bus.Phone |
|--------|------|-------------------|-----------------------|----------------------|-------------|----|-------|--------------|
| 2006 | x | Baum, Bruce | Great Neck Saw Mfg. | 3694 El Cordeo Ranch | Moinez | GA | 30907 | 706-869-9840 |
| 2007 | x | Bollenbacher, Tom | PLUMB PAK | 7116 Wakefield Rd | Hiram | Oh | 44234 | 330-569-7378 |
| | x | Brogren, Ryan | Genova | | | | | |
| 2002* | x | Cooper, Roger | ARTU/USA | 330 Fields Ave. | Aberdeen | NC | 28315 | 910-944-1883 |
| 2008 | x | Dunlap, John | Seymour | 500 N. Broadway | Seymour | In | 47274 | 800-457-1909 |
| 2009 | x | Doerge, Jeff | Laclede | 1548 Fenpark | Fenton | MO | 63026 | |
| 2009 | x | Groover, Wally | Pull'r Holding | | | | | |
| 2006 | | Hall, Ryan | Oklahoma Steel & Wire | | | | | |
| 2011 | x | Horvath, Todd | Intertape | | | | | |
| 2002* | x | Howser, Jack | American Water Heater | 2085 Hallmark Ct. | Wharton | IL | 60187 | 630-588-1062 |
| 2007 | x | Hughston, Ron | Phifer Wire | P.O. Box 1700 | Tuscaloosa | Al | 35403 | 800-841-9473 |
| 2011 | x | LeBlanc, Randy | Bengal | | | | | |
| 2009 | x | Francis, Chris | Hampton Products | | | | | |
| 2010 | x | Ryan Schuldies | Intertape | | | | | |
| 2002* | x | McKinney, Bob Jr. | Baron Manufacturing | 1200 Capitol Dr. | Addison | IL | 60101 | 800-368-8585 |
| 2009 | x | Ozment, David | Tough Built | | | | | |
| 2010 | x | Martin, Mike | Midwest Fastners | | | | | |
| 1998* | x | Robinson, Carl | Oklahoma Steel | P. O. Box 220 | Madill | OK | 73446 | |
| 2011 | x | Holland, Steve | Sashco | | | | | |
| 1996* | x | Shaw, Ron | Henssgen Hdwe. | P. O. Box 2078 | Glens Falls | NY | 12801 | |
| 1998 | x | Wolfe, Brian | Laclede Chain Co. | 1549 Fenpark | Fenton | MO | 63026 | |



TEXAS HARDWARE BOOSTER CLUB - ROSTER

Past Presidents

| | | | |
|--------------------------|-------------|-----------------|-------------|
| *J. Frank Boxwell | (1935-1937) | Denny Smithwick | (1981-1982) |
| *Lowell S. Pickup | (1937-1939) | Jim Moore | (1982-1983) |
| *W. E. Love | (1939-1940) | *Bob Wilmore | (1983-1984) |
| *Dan M. Bell | (1940-1941) | *Ken Daniel | (1984-1985) |
| *Fred C. Buck | (1941-1942) | *Gene Calvert | (1985-1986) |
| *Harry A. Taylor | (1942-1943) | John Houx | (1986-1987) |
| *Fred D. Winslow | (1943-1944) | Bill Lucy | (1987-1988) |
| *M.G. Lipscomb | (1944-1945) | Brooke Stephens | (1988-1989) |
| *L. D. Kelly, Jr. | (1945-1946) | Ray Veazey | (1989-1990) |
| *Malcolm E. Reid | (1946-1947) | Darrell Lawless | (1990-1991) |
| *Dewey Godfrey | (1947-1948) | Jim Hartman | (1991-1992) |
| *C. B. Hasford | (1948-1949) | Jesse Ladd | (1992-1993) |
| *Paul H. Bowen | (1949-1950) | Kim Seale | (1993-1994) |
| *P. H. Speaker, Jr. | (1950-1951) | Greg Houx | (1994-1995) |
| *Edwin H. Luther | (1951-1952) | Ned Farrar | (1995-1996) |
| *C. Earl Stafford | (1952-1953) | Tom Gatewood | (1996-1997) |
| *Charles E. Lanter | (1953-1954) | Bill Lawley | (1997-1998) |
| *Warren Ward | (1954-1955) | David Price | (1998-1999) |
| *Joe Torbron | (1955-1956) | Larry Hall | (1999-2000) |
| *John During | (1956-1957) | Scott Van Hoy | (2000-2001) |
| *Clyde Holley | (1957-1958) | Greg Wheeler | (2001-2002) |
| *Hubert Groves | (1958-1959) | Tom Cies | (2002-2003) |
| *Frank Jordan | (1959-1960) | Scott Lucy | (2003-2004) |
| *William B. Hoofstittler | (1960-1961) | Mike Tehan | (2004-2005) |
| *Conrad A. Goldstrohm | (1961-1962) | Gene Smithwick | (2005-2006) |
| *Ray H. Young | (1962-1963) | Johnny Swope | (2006-2007) |
| *Ed H. Farrar | (1963-1964) | Emmett Fox | (2007-2008) |
| *Rob Ell Cox | (1964-1965) | Mark Lucy | (2008-2009) |
| *Raymond Hawkins | (1965-1966) | Vic Stephens | (2009-2010) |
| *Stafford (Bill) Jones | (1966-1967) | | |
| *Rolf Jarlen | (1967-1968) | * Deceased | |
| *Ed M. O'Conner, Jr. | (1968-1969) | | |
| Jimmie McKie | (1969-1970) | | |
| Gene Groves | (1970-1971) | | |
| *Bonner Ragland | (1971-1972) | | |
| Joe Ballem, Jr. | (1973-1974) | | |
| *Oscar Seale | (1974-1975) | | |
| *Ralph Dustin | (1975-1976) | | |
| Larry Albritton | (1976-1977) | | |
| *Brian Alexander | (1977-1978) | | |
| Duncan Smith | (1978-1979) | | |
| Charles Seagraves | (1979-1980) | | |
| *J.F. Murphy | (1980-1981) | | |



TEXAS WHOLESALE HARDWARE ASSOCIATION
116th Annual Convention

TEXAS HARDWARE BOOSTERS CLUB
76th Annual Convention

June 9-12, 2011 • Sheraton Hotel, Arlington, TX

Thursday, June 9th 2011 - Texas Steak Dinner @ Riverside Golf Club

| | |
|------------------|--|
| 2:00 - 4:00 p.m. | Registration in the Lobby (Pick up your packets) |
| 2:00 - 3:00 p.m. | THBC/TWHA Joint Executive Meeting in Hospitality Room |
| 3:00 - 4:30 p.m. | Hospitality Room will be open |
| 6:00 - 9:00 p.m. | Texas Steak Dinner by Triple S @ Riverside Golf Club Vans will be provided for shuttle Dress Casual for activities.....This is an outside event! |

Friday, June 10, 2011

| | |
|-------------------|--|
| 7:00 - 8:00 a.m. | Golfers Breakfast at Riverside Golf Club |
| 8:00 a.m. | Golf @ Riverside Golf Club |
| Alternative Event | Tour of Dallas Cowboy Stadium |
| 8:30 am | Meet in lobby |
| 8:45 am | Vans will leave from front of hotel |
| 6:00-10:00 pm | Dinner at Rangers Ballpark and tour of stadium |

Saturday, June 11, 2011

| | |
|-----------------|--|
| 7:30-8:00 AM | Continental breakfast for everyone lobby outside Hall Of Fame Room |
| 8:00-10:00 AM | Table Top Conference – Hall Of Fame Room |
| 10:15-10:45 AM | TWHA meeting-Triple Crown Room |
| 10:15-10:45 AM | THBA meeting- World Series I & II |
| 11:00-11:45 AM | Joint meeting of TWHA/THBA |
| 12: 30-1:30 PM | Lunch provided for everyone- Poolside Party |
| 6:30pm-7:00 PM | Reception and refreshments |
| 7:00 pm–8:30 PM | Dinner and Awards |