



September 9, 2012

To: Whom it may concern

Re: Reference for Kevin Dolderman and Pioneer North Concrete Raising

Balnar Management operates approximately 1,700 residential suites and 125,000 s.f. of office space in Guelph, Kitchener Waterloo and Fergus.

Providing safe and well maintained properties is of paramount importance.

We have worked with Kevin Dolderman and Pioneer North Concrete Raising Services since 1991.

Kevin has done a variety of jobs including small and large hard landscaping jobs (retaining walls, interlocking brick, concrete walkways); snow plowing; and concrete raising.

The concrete raising service has been a great money saver for us. Instead of having to replace complete sections of sidewalk, Kevin and Pioneer North have been able to simply lift the concrete back in place. By doing this work, we are able to eliminate trip hazards, maintain attractive walkways and reduce our potential liability, all at a very reasonable cost.

On a more personal level, Kevin is a person of great integrity. He works hard with his customers' best interests in mind.

Kevin and Pioneer North is a company that we trust and that we rely on, without any doubt.

You will enjoy dealing with him and you will appreciate the results of his work.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Michael Balnar'. The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Michael Balnar
Chief Operating Officer