

Evangelism Styles Questionnaire:

Scoring Totals:

3 - Very much | 2 – Somewhat | 1 - Very Little | 0 - Not at all

- ☐ 1. In conversations, I like to approach topics directly, without much small talk or beating around the bush.
- ☐ 2. I have a hard time getting out of bookstores or libraries without getting a bunch of books that will help me better understand issues being debated in society.
- ☐ 3. I often tell stories about my personal experiences in order to illustrate a point I am trying to make.
- ☐ 4. I am a “people person” who places a high value on friendship.
- ☐ 5. I enjoy including or adding new people to activities I am involved in.
- ☐ 6. I see needs in people’s lives that others often overlook.
- ☐ 7. I do not shy away from putting a person on the spot when it seems necessary.
- ☐ 8. I tend to be analytical.
- ☐ 9. I often identify with others by using phrases like “I used to think that too” or “I once felt the way you do.”
- ☐ 10. Other people have commented about my ability for developing new friendships.
- ☐ 11. To be honest, even if I knew the answers, I am more comfortable having someone “better qualified” explain Christianity to my friends.
- ☐ 12. I find fulfillment in helping others often in behind-the-scenes ways.
- ☐ 13. I do not have a problem confronting my friends with the truth even if it risks hurting the relationship.
- ☐ 14. In conversations, I naturally focus on the questions that are holding up a person’s spiritual progress.
- ☐ 15. When I tell people of how I came to Christ, I have found that they have been interested in hearing it.
- ☐ 16. I would rather delve into personal life issues than abstract theological ideas.
- ☐ 17. If I knew of a high quality outreach event that my friends would enjoy, I would make a big effort to bring them.
- ☐ 18. I prefer to show love through my actions more than my words.

- ☐ 19. I believe that real love often means telling someone the truth, even when it hurts.
- ☐ 20. I enjoy discussions and debates on difficult questions.
- ☐ 21. I intentionally share my mistakes with others when it will help them relate to the solutions I have found.
- ☐ 22. I prefer getting involved in discussions concerning a person's life before dealing with the details of their beliefs.
- ☐ 23. I tend to watch for spiritually strategic events to bring people to (such as Christian concerts, outreach events, seeker services).
- ☐ 24. When people are spiritually closed, I have found that my quiet demonstrations of Christian love sometimes make them more receptive.
- ☐ 25. A motto that would fit me is: "Make a difference or a mess, but do something."
- ☐ 26. I often get frustrated with people when they use weak arguments or poor logic.
- ☐ 27. People seem interested in hearing stories about things that have happened in my life.
- ☐ 28. I enjoy long talks with friends.
- ☐ 29. I am always looking for a match between the needs and interests of my friends and the various events, books, etc., that they would enjoy or benefit from.
- ☐ 30. I feel more comfortable physically assisting a person in the name of Christ than getting involved in religious discussions.
- ☐ 31. I sometimes get in trouble for lacking gentleness and sensitivity in the way I interact with others.
- ☐ 32. I like to get at the underlying reasons for opinions that people hold.
- ☐ 33. I am still amazed at how God brought me to faith in Him and I am motivated to tell people about it.
- ☐ 34. People generally consider me to be an interactive, sensitive, and caring kind of person.
- ☐ 35. A highlight of my week would be to take a guest with me to an appropriate church event.
- ☐ 36. I tend to be more practical and action-oriented than philosophical and idea-oriented.

Confrontational

#1 _____

#7 _____

#13 _____

#19 _____

#25 _____

#31 _____

Intellectual

#2 _____

#8 _____

#14 _____

#20 _____

#26 _____

#32 _____

Testimonial

#3 _____

#9 _____

#15 _____

#21 _____

#27 _____

#33 _____

Interpersonal

#4 _____

#10 _____

#16 _____

#22 _____

#28 _____

#34 _____

Invitational

#5 _____

#11 _____

#17 _____

#23 _____

#29 _____

#35 _____

Serving

#6 _____

#12 _____

#18 _____

#24 _____

#30 _____

#36 _____

Evangelism Styles Descriptions

Confrontational Style

Characteristics of people with this style might be that they are confident, assertive, and direct. They also may not like small talk. When their style is developed, they are not afraid to approach spiritual matters directly. This is the person who, if talking to someone in a near-miss accident, would be comfortable asking “would you have been ready to die in that accident?”

Cautions

Here is a caution for those of you with the Confrontational Style. Be sure to use tact when confronting people with truth to keep them from becoming unnecessarily offended.

Intellectual Style

Characteristics of people with this style might be that they are inquisitive, analytical, and logical. They might like to debate, and they enjoy working with ideas. They tend to ask questions like “What do-you think?” “Why?” or “How do you know?”

Cautions

A couple of cautions for those of you with this style: Do not substitute giving answers for giving the- Gospel message, and be careful of becoming argumentative.

Testimonial Style

Some characteristics include being a clear communicator, story teller, and good listener. They also are able to relate their experience well to others.

Cautions

Beware of talking about yourself but not relating your experience to the other person’s life. You first need to listen to them, to be able to connect your story to their situation.

Interpersonal Style

Characteristics of this style are a warm personality, conversational, friendship oriented, tending to focus on people and their needs more than on ideas.

Cautions

If you have this style you will need to avoid valuing friend-ship over truth-telling. Presenting the Gospel often means challenging a person’s whole direction in life, and that can mean causing friction in your relationship.

Invitational Style

Characteristics of people with this style are that they are hospitable, relational, and persuasive. They enjoy meeting new people and are often seen with new friends.

Cautions

People with the Invitational Style need to be careful not to always let others do the talking for them. As we are told in 1 Peter 3:15, each of us needs to:

“Always be prepared to give an answer to everyone who asks you to give the reason for the hope that you have”

Serving Style

Generally people with this style are others-centred, humble, and patient. They see needs and find joy in providing for those needs. They are often less vocal.

Cautions

Just as words are no substitute for actions, actions are no substitute for words. In Romans 10: 14, it is clear that we must verbally tell people about Christ. This can be done in small ways as you point to Him as the central motivation for your acts of service.

Also, do not underestimate the value of your service. It is your style that will reach many of the most negative and hardened people. Acts of loving service are hard to resist and difficult to argue with.

Source: Becoming a Contagious Christian course, Willowcreek Association. Further information on styles can be found in *Becoming a Contagious Christian*, by Bill Hybels.

Please email your results through to Belinda at enquiry@gccf.com.au along with your name.