Over 750 CIOs, managers, and HL7 interface professionals responded to the HL7 interface technology survey commissioned by Core Health Technologies during the summer of 2010. These participants are employed by healthcare companies of various types and sizes using HL7 interfaces across the US.

Core Health Technologies is a leading provider of healthcare IT solutions with a specific focus on HL7 integrations. To learn more about us, please visit:

www.corehealthtechnologies.com
Professionals - How many years of IT experience do you have?

- 42.8% < 3 years
- 39.9% 3-5 years
- 0.9% 5-8 years
- 11.8% 8-15 years
- 4.6% >15 years

Professionals - How many years of HL7 experience do you have?

- 26.6% < 3 years
- 25.2% 3-5 years
- 26.3% 5-8 years
- 14.7% 8-15 years
- 7.2% >15 years

Please select all specific HL7 Interface technologies in which you have experience?

- DataGate,e*Gate,JCAPS: 34.1%
- Cloverleaf: 18.9%
- Cloverleaf,Corepoint: 15.9%
- eLink: 16.8%
- Cache: 15.9%
- Ensemble: 12.7%
- Epic Bridges: 8.1%
- Episys: 8.9%
- Mirth: 18.1%
- MUMPS: 25.7%
- Chameleon/Iguana: 13.8%
- Microsoft BizTalk: 0.9%
- Microsoft BizTalk,Chameleon/Iguana: 4.6%

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Professionals' View - HL7 Interface with EHR's:
How important is the HL7 Interface Discipline in adopting EHR systems and achieving meaningful use?

- Most important variable: 63.5%
- One of several variables at top priority: 18.9%
- A priority but not at top: 12.7%
- Contributing factor but not a priority: 4.1%
- They can achieve this without emphasis on HL7: 0.8%

Managers' View - HL7 Interface with EHR's:
How important is the HL7 Interface Discipline in adopting EHR systems and achieving meaningful use?

- Most important variable: 76.9%
- One of several variables at top priority: 11.4%
- A priority but not at top: 9.4%
- Contributing factor but not a priority: 2.0%
- They can achieve this without emphasis on HL7: 0.3%

CIOs' View - HL7 Interface with EHR's:
How important is the HL7 Interface Discipline in adopting EHR systems and achieving meaningful use?

- Most important variable: 71.2%
- One of several variables at top priority: 11.5%
- A priority but not at top: 5.8%
- Contributing factor but not a priority: 11.5%
- They can achieve this without emphasis on HL7: 0.0%
Professionals' View - HL7 Interfaces with Efficiencies & Cost:
How important is the HL7 Interface Discipline in achieving the broader national objectives to increase healthcare efficiencies and lower costs?

- Most important variable: 0.5%
- One of several variables at top priority: 19.2%
- A priority but not at top: 15.9%
- Contributing factor but not a priority: 61.4%
- They can achieve this without emphasis on HL7: 3.0%

Managers' View - HL7 Interfaces with Efficiencies & Cost:
How important is the HL7 Interface Discipline in achieving the broader national objectives to increase healthcare efficiencies and lower costs?

- Most important variable: 0.0%
- One of several variables at top priority: 11.7%
- A priority but not at top: 9.4%
- Contributing factor but not a priority: 76.9%
- They can achieve this without emphasis on HL7: 2.0%

CIOs' View - HL7 Interfaces with Efficiencies & Cost:
How important is the HL7 Interface Discipline in achieving the broader national objectives to increase healthcare efficiencies and lower costs?

- Most important variable: 0.0%
- One of several variables at top priority: 5.8%
- A priority but not at top: 13.5%
- Contributing factor but not a priority: 67.2%
- They can achieve this without emphasis on HL7: 13.5%
Future Market Leader:
What interface engine do you believe will be the market leader in 2-5 years?

- Professionals
- Managers
- CIOs

[Bar chart showing percentages for each interface engine]
Managers' View - Government Stimulus:
How well is your organization prepared to capitalize on government stimulus IT money?
- Very well: 60.7%
- Somewhat: 34.6%
- Not very well: 4.7%

Managers' View - Demand for HL7 Skill Set:
How do you see the demand for HL7 interface skill-set changing?
- Increasing: 87.6%
- Staying the same: 11.4%
- Decreasing: 1.0%

Managers' View - Biggest Challenge
What is your organization's biggest challenge as it relates to HL7 Interface integrations?
- Executive buy-in: 8.1%
- Budgetary restraints: 21.8%
- Lack of internal knowledge: 14.1%
- Lack of personnel needed: 44.6%
- Inability to cover both project work and maintenance at same time: 11.4%

CIOs' View - Government Stimulus:
How well is your organization prepared to capitalize on government stimulus IT money?
- Very well: 44.2%
- Somewhat: 48.1%
- Not very well: 7.7%

CIOs' View - Demand for HL7 Skill Set:
How do you see the demand for HL7 interface skill-set changing?
- Increasing: 84.6%
- Staying the same: 15.4%
- Decreasing: 0.0%

CIOs' View - Biggest Challenge
What is your organization's biggest challenge as it relates to HL7 Interface integrations?
- Executive buy-in: 51.9%
- Budgetary restraints: 21.2%
- Lack of internal knowledge: 15.4%
- Lack of personnel needed: 9.6%
- Inability to cover both project work and maintenance at same time: 1.9%