

**coaching4
clergy**

How to Lead with Powerful Questions

Change Your Questions, Change Your Church

Presented by J. Val Hastings, MCC

How to Lead with Powerful Questions

“If I had an hour to solve a problem and my life depended on the answer, I would spend the first 55 minutes figuring out the proper questions to ask. For if I knew the proper questions, I could solve the problem in less than 5 minutes.”

- Albert Einstein

How to Lead with Powerful Questions

What makes a question powerful?

- **Let's have some fun....ask unhelpful questions**
 - There's always so much to do at my church. I feel overwhelmed.
 - I really believe that God wants us to launch a satellite church.
 - It feels like we're stuck!

How to Lead with Powerful Questions

What makes a question powerful?

- Usually open-ended
- Free of hidden agenda or blame
- Brief/Laser
- Benefit the other person
- **Directly connected to deep-listening**

How to Lead with Powerful Questions

Examples of Powerful Questions in the Bible:

- God asks Adam and Eve
 - “Where are you?”
 - Genesis 3:9
- Jesus asks the paralyzed man by the pool:
 - “Do you want to be well?”
 - John 5:6
- Other examples?

How to Lead with Powerful Questions

History changed when a single question changed; when we stopped asking,

“How do we get to the water?”

and started asking,

“How do we bring the water to us?”

How to Lead with Powerful Questions

What questions are we asking?

- How do we get them to come to us?
- How do we get those sitting in the pews to fund our budget?
- Why are we more like that BIG church in town?

What if we changed our questions?

How to Lead with Powerful Questions

How-To Change Our Questions?

- Practice–Practice–Practice
- Listen Deeply
 - Tell me more... *Peel away the layers.*
 - Listen so deeply that the answers pop out.
- Identify the questions being asked.
 - What are the core beliefs? *Get out the Windex*
- Reframe the question

How to Lead with Powerful Questions

Special Offer

Change Your Questions, Change Your Church

How to Lead with Powerful Questions

J. Val Hastings, MCC

\$5.00 Discount

Enter Coupon Code: AG

<http://coaching4clergy.com/products/coaching-books/>

coaching⁴
clergy

How to Lead with Powerful Questions

Questions
and
Comments

**coaching4
clergy**

Thank You!

How to Lead with Powerful Questions.

Presented by J. Val Hastings, MCC