



**ACCELERATED
LEADERSHIP**

Raising the Standard through Training and Coaching

Communicating to Increase Engagement and Cooperation

Trainers: Mike Williams / Ross Trahan

**8-hours of study, application, and
coached practice in communication
skills critical for success in these areas:**



Leadership • Teamwork • Customer Service • Sales

Introducing Your Ideas: 10-25 second approach skill that increases others' willingness to listen to you

Highly Focused Listening: Double your ability to accurately read people throughout a conversation

Response Skills: Diffuse tension and demonstrate respect through acknowledgments that build trust

Probing Skills: Asking the right questions, in the right way, to gain critical information and openness

Appreciation and Recognition: Unlocking motivation in others through sincere, effective praise

Client Comments

"This was just what I needed . . . the best class I've ever attended."

Maintenance Supv -- **Transocean**

"I've been in H.R. management for over 25 years and this has been the most effective and educational training I have ever experienced."

H.R. Mgr – **Chet Morrison Contractors**

"The most usable training and skills I have seen."

Project Mgr. -- **J. Ray McDermott**

"This has been a life changing course for me . . . our office environment has completely improved."

Owner/CEO – **CrossLand Insurance**

30% teaching/70% application with coached practice

Preparation is simple: bring 3 ideas or recommendations you believe will bring improvement or solve problems in your organization. After we teach and demonstrate each skill, you will have opportunity to practice using the skills with your own ideas. You walk away with more than knowledge—you have already used the skills!

