

Communication Skills

Key to Engagement and Cooperation

Using the international award-winning courses of *The PAR Group* of Atlanta
Trainers: **Ross Trahan / Mike Williams**

**Two 8-hour days of study, application,
and coached practice in communication
skills critical for success in:**



Leadership · Teamwork · Customer Service · Sales & Marketing

Highly Focused Listening: Increase your ability to accurately read people throughout a conversation

Introducing Your Ideas: A simple approach skill that increases others' willingness to listen to you

Response Skills: Acknowledgments that build trust, diffuse tension, and demonstrate respect

Probing Skills: Asking the right questions, in the right way, to gain critical information and openness

Connecting With Others: The ability to align and reason with others from their point of view

Client Comments

"This was just what I needed . . . the best class I've ever attended." Maintenance Supv -- **Transocean**

*"I've been in H.R. management for over 25 years and this has been the most effective and
educational training I have ever experienced."* H.R. Manager – **Chet Morrison Contractors**

"The most usable training and skills I have seen." Project Mgr. -- **J. Ray McDermott**

"This has been a life changing course for me . . . our office environment has completely improved."
Owner/CEO – **CrossLand Insurance**

- 2 days: 8am-5pm each day
- 30% instruction/ 70% application
- coached practice
- Max 20 Participants
- **Enrollment: \$495/person**



Call or email to reserve your place: **(337) 519-7944** or **(337) 706-8889**
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